



Position – Independent Outside Sales Representative

Terms – Straight Commission

Hours – 8:00AM – 4:30PM M-F

Location – Houston, TX (Northwest)

Submit Resume – jobs@sentryair.com

COMPANY

Founded in 1983, Sentry Air Systems, Inc. is a Houston-based manufacturer of high quality industrial fume extraction and air filtration equipment. Our products are designed to protect operators from breathing harmful fumes and odors encountered in the workplace. We approach product design with one thing in mind, “Simple Solutions for Cleaner Air.” This approach has resulted in a diverse line of modular products, suitable for a variety of applications and work environments. Our well established product line includes both patented and UL-listed designs. A sampling of our catalog includes portable, mounted, and multi-operator fume extractors, portable clean room hoods, ductless and ducted fume hoods, ambient room air cleaners, and several types of filtration media. You will find our products in laboratories, pharmacies, universities, government buildings, manufacturing shops, and factories. We are proud to say our products are built in the United States and we stand behind our product’s durability and effectiveness. What sets Sentry Air Systems apart is our fervent attention to detail. We hand assemble and inspect each product before shipment and continually test our products for efficiency.

ROLE

Sentry Air Systems is looking to expand its impact in the Greater Houston Area by growing an outside sales team dedicated to finding new business, nurturing local customer relationships, and establishing a steady sales pipeline. This position is an independent hire with a straight commission-based payment structure. The ideal candidate would have experience selling to a variety of work environments including manufacturing shops and laboratories, and have a technical, solutions-based approach to sales. The generous commission structure provides a lucrative opportunity for the sales rep that is driven by personal sales goals. In addition, this position eventually offers the opportunity for the candidate to start their own manufacturer’s rep business by expanding their line card to include products complementary to Sentry Air Systems. It is advised that the candidate initially has enough means to sustain themselves, while they build their sales pipeline and establish a consistent commission.

RESPONSIBILITIES

Find, Qualify, and Call on Leads you Generate Yourself

Develop a growing Sales Pipeline

On-site Customer Visits and Product Demonstrations

Host Customers in Factory Showroom

FEATURES

Generous Commission Structure

Personal Sales Office

Hands-on Training

Secretarial and Customer Support

Marketing Support

Product Showroom

Demo Products

Established Product Line

UL-Listed and Patented Products